

4TH



**AUTOMATION  
INNOVATION  
CONFERENCE**

Global Conference On Automation

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**NEW YORK CITY. LONDON.**

EXPLOITING THE SECOND AUTOMATION WAVE



BROUGHT TO YOU BY:



INSTITUTE FOR ROBOTIC  
PROCESS AUTOMATION  
& ARTIFICIAL INTELLIGENCE

# Get Informed. Network. Connect.

The Institute of Robotic Process Automation & Artificial Intelligence is proud to announce the fourth annual Automation Innovation conference. This year, we're diving into the lessons learned over the last three years, and applying those to harness the power of RPA, cognitive computing, and artificial intelligence today. We're at the tipping point in our industry where there is no turning back. The first wave of early adopters have put the technology to the test - and are now gearing up for the second wave that takes lessons learned and goes beyond the first implementations.



# WHY ATTEND THIS EVENT?



## AUTOMATION TRAINING WORKSHOP DAY

Get hands-on training in automation selection & execution, creating a business case or building a world class COE? Don't miss out on our first ever training day.

\*Buyers and influencers only & limited space



## PERSONALIZED 1-ON-1 MEETINGS

If you have questions regarding RPA, intelligent automation and/or AI including assistance with where to start, which technology to consider, cost save estimation, etc., you can schedule a 20-minute 1-on-1 meeting onsite with a member of our team.



## BACKED BY IRPA

With 30+ years in the outsourcing/automation industry, we're dedicated to providing you with the best possible platform to learn, connect and nurture & form relationships. We are your trusted resource for your automation journey.



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**Groups of 3**

**15% Off  
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**Groups of 4**

**20% Off  
Standard  
Rates**

# Team Discounts

**Why sign up as a team?**

- **MORE NETWORKING** - Split up during our networking breaks and meet more people
- **MORE CONTENT** - Attend different track sessions or workshops to maximize your learning
- **MORE LEARNING** - Take advantage of our founder 1-on-1 briefings, without missing out on a session or networking time
- **THE UNSTOPPABLE TEAM** - This is a team effort. Get your whole team involved, prepared and ready for the digital workforce

# Advisory Board Members



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Intelligent Process  
Automation COE Leader  
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Senior Director  
**IRPA Network, Automation  
Accelerator**

# New York

December 4-6, 2017

*See Page 7*

# London

December 12-13, 2017

*See Page 21*





# New York

December 4-6, 2017

*(See pricing on page 29)*

REGISTER NOW

# Expert Speaker Line-Up



Kathleen Dockery  
Digital Business Automation,  
SVP Enterprise Architecture  
**KeyBank**



Creamheld Pepito  
Director of Engineering, Digital  
Content and Process Solutions  
**Northwestern Mutual**



Sam Gross  
Former CTO  
**CompuCom, Unisys  
and CSC**



Weston Jones  
Global Robotics and  
Cognitive Automation Leader  
**Ernest & Young**



Thomas Young  
Managing Partner  
**Rumjog Enterprises**



Frank Casale  
Founder  
**Institute for Robotic Process  
Automation & Artificial  
Intelligence (IRPA)**



Michael Engel  
Intelligent Process  
Automation COE Leader  
**PwC**



Murtaza Lukmani  
Attribution Product Lead  
**Google**



# Expert Speaker Line-Up



Thomas Young  
Managing Partner  
**Rumjog Enterprises**



Tom Lang  
Vice President  
**Wipro Technologies**



Atul Vashistha  
CEO  
**Neo Group**



Chip Wagner  
President – Global Business  
Advisory Services (BAS)  
& Emerging Services  
**ISG**



# Next Gen Sales Strategy Day

Monday, December 4, 2017



Only Available For First 50 Providers + Influencers

Service providers and influencers are faced with the digital revolution, which is changing the way they will sell and market products. In lieu of this, we are excited to announce our Next Gen Sales Strategy Day that will equip your team with the knowledge base required to sell the new digital services. Additionally, we will provide you with a 10-page white paper that explores industry insights and keys to success, as well as invite only monthly briefings. **This is only available for the first 50 providers and influencers who register** (Cost included in pass).

3:00PM - 4:00PM

Registration and Networking



4:00PM - 5:00PM

Panel Discussion

This panel will delve into topics, such as:

- New Business Model vs. Old Business Model; Dealing with The Canabalization Dilemma
- Pricing & Business Models: What's Working and What's Not
- What Outsourcing Service Providers Must Do by the Way of the New Sales Strategy
- Marketing and Messaging: What Changes and What Stays the Same
- The Need for a Digital Roadmap

5:00PM - 6:00PM

Cocktail Reception and Networking



Thomas Young  
Managing Partner  
**Rumjog Enterprises**



Tom Lang  
Vice President  
**Wipro Technologies**

**BONUS**

Sign up and also get...

1

Beginning in August, we will host monthly webinar briefings, led by IRPA founder and other key industry experts. Topics include: How to sell (sales, strategy & tactics), what are buyers looking for in the new digital landscape, how to get the attention of buyers and understand what they're looking for and more. A full itinerary will be provided upon registration.

2

Once you register, you will receive a 10-page white paper that explores industry insights, advice from the experts and the keys to success.

# Main Conference

Tuesday  
December 5, 2017

8:00AM - 8:45AM Registration and Breakfast 

8:45AM - 9:00AM Welcome & Opening Remarks



Frank Casale,  
founder and CEO,  
**The Institute for Robotic Process Automation and AI**

9:00AM - 9:30AM **KEYNOTE: The Second Wave of Automation Innovation: Surf, Swim, or Sink**

Automation is no longer on the bleeding edge. Organizations that aren't up to date with RPA already will find themselves falling behind even further as the second wave of automation, cognitive, and artificial intelligence washes over them. In the second wave, organizations and businesses will surf on top of the wave, swim along with it, or sink and drown. This keynote session will explore:

- What's in the second wave?
- Accelerating change
- 2020 Vision



Murtaza Lukmani  
Attribution Product Lead  
**Google**

9:30AM - 10:00AM **KEYNOTE: Next Generation Automation - What to Expect from the Vendor Community**

In this keynote, you'll hear from a top visionary and industry leader in automation. The automation industry is innovating and introducing new uses for automation and AI every day. The vendor landscape is rapidly evolving as new players start up, young players get new funding, and old players learn new tricks....



Speaker TBD  
**Edgeverve**

What can we expect from the automation and AI vendor community in the next year? The next three years? Learn about:

- The vendor landscape of 2017
- Summary of the analysts' opinions
- What we can expect in the future

10:00AM - 10:20AM Networking Coffee Break 

10:20AM - 10:50AM **CASE STUDY: How We Identified and Addressed Security Concerns**

One of the recurring themes in the trade press and among the analysts is the concern over security as we introduce more robots, more automation, and more AI into our business processes and throughout our organizations. In this case study, you'll hear how one company identified and addressed those concerns, the steps they took to ensure security, and their results.

10:50AM - 11:20AM **CASE STUDY: Lessons Learned from Creating a CoE**

A critical step in deploying automation is the creation of a center of excellence, or CoE. Implementing RPA crosses organizations, requires multiple skillsets, and involves outside vendors, internal stakeholders, and transparency among decision makers. In this session, you'll hear how one company embarked on their automation journey, set strategy, organized effectively, and learned valuable lessons from the creation of their RPA CoE. Learn about:

- Organizing for success: Getting the right team members on board and creating a shared vision
- The importance of setting strategy and developing a roadmap for success
- Addressing governance: documentation, shared knowledge-base, organizational communications

# Main Conference (Cont.)

Tuesday  
December 5, 2017

## 11:20AM - 12:20PM CASE STUDY: Beyond Labor Cost Reduction - How One Company Drove Business Advantage

While cost savings are almost always at the top of anyone's list of reasons to implement RPA and AI, the justifications don't start and end there. It's obvious that ROI, IRR, and NPV of any proposed deployment are critical items to address and prove, but the benefits of automation and AI go well beyond the direct dollars and cents analysis. Hear how this organization identified value far beyond labor cost reduction and uses automation to drive top-level revenue and competitive advantage.

## 11:20AM - 12:20PM CASE STUDY: Navigating Organizational Challenges - The Importance of Stakeholder Buy-In

Remember when IT drove all decision making and held all authority over the tech investments and implementations in companies? Whether they were called IT or MIS or data processing, the computer guys were the only organization making the technology decisions. Those days are gone, as cloud, IoT, RPA, AI, BPO, BYOD and XaaS have put technology to work across all parts of a business and technology choice in the hands of finance executives, marketing and sales, and operations. Deploying automation across the enterprise requires coordination, organizational transparency, and stakeholder buy-in. In this case study, you'll learn how one company embraced multi-organizational collaboration and built a culture of coordination that yields impressive business benefits through an enterprise-wide commitment to success in their implementation of automation.

## 12:20PM - 1:20PM Networking Lunch



## 1:20PM - 2:00PM Breakout Sessions One

## Track A What's next after RPA - Driving Business Transformation with AI, Robotics and Cognitive Computing

The panel takes on questions related to the business side of RPA and AI in this lively session focusing on AI's impacts on enterprise transformation. This track will delve into:

- What can we expect to see over the next few years as robotics, AI, and cognitive computing sweep over entire industries?
- The chicken-and-egg scenario: Who transforms first? The CIO or the entire organization?
- How will businesses account for the competitive positioning and advantages they derive from digital transformation? What are the assets? What are the liabilities?



Creamheld Pepito  
Director of Engineering, Digital Content and Process Solutions  
**Northwestern Mutual**



Michael Engel  
Intelligent Process Automation COE Leader  
**PwC**



Weston Jones  
Global Robotics and Cognitive Automation Leader  
**Ernest & Young**

# Main Conference (Cont.)

Tuesday  
December 5, 2017

## Track B Robots Took Our Jobs - Automation's Impact on the Workforce

In this panel discussion, the participants will discuss automation's impact on the workforce. Learn about:

- What does history teach us about job loss, job creation, and job evolution as technologies are introduced and productivity improves?
- What facts do we know today that help us to anticipate the future effects on the workforce?
- What don't we know? How can it hurt us? How can it help us? The panel participants look over the horizon



Atul Vashistha  
CEO  
Neo Group



Sam Gross  
Former CTO  
CompuCom, Unisys and CSC

2:00PM - 2:10PM Time to switch rooms!

2:10PM-2:50PM Breakout Sessions Two

## Track A Point-Counterpoint Panel: Opinions on Bill Gates's Proposal For a Robot Tax

Whether the idea ever sees the light of day in any legislature or not, the concept and all of its potential ripple effects deserves debate. In this point-counterpoint panel, the participants will consider all angles on Bill Gates's assertion in a February 2017 interview that "Certainly there will be taxes that relate to automation. Right now, the human worker who does, say, \$50,000 worth of work in a factory, that income is taxed [...] If a robot comes in to do the same thing, you'd think that we'd tax the robot at a similar level." This track will explore:

- Point: This idea is lunacy.
- Counterpoint: This idea is at least the beginning of a good idea.
- Discussion: What makes sense and why? The effects of productivity improvements on GDP and tax revenues. How would taxation be a disincentive for more innovation? Why would the guy who first envisioned a computer on every desk advocate for slowing down automation? Is there a dark undercurrent of "New automation and AI companies hurt the value of my Microsoft stock so I'm going to throw a red herring into the mix"?



# Main Conference (Cont.)

Tuesday  
December 5, 2017

## Track B Building a Comprehensive Business Case for Automation and AI

In this session, the panelists will offer their own experiences and lessons on how to create a comprehensive business case for future automation, AI, and cognitive computing investments.

They'll identify where to look for both hard (e.g. labor cost reduction, productivity improvements) and soft (e.g. reputation, goodwill, related cost avoidance) returns and where to find hidden costs. Join this track to learn:

- Where are the hidden costs of automation investment?
- Where are all of the tangible and intangible benefits? What are the returns that often get overlooked?
- Presenting the justification and expected outcomes in a way that a board of directors understands



Kathleen Dockery  
Digital Business Automation, SVP Enterprise  
Architecture  
**KeyBank**



Chip Wagner  
President - Global Business Advisory  
Services (BAS) & Emerging Services  
**ISG**

2:50PM-3:10PM

Networking Break



3:10PM - 4:40PM

2018 and Beyond: The Automation  
Visionaries' Panel

When we return for the 2018 Automation Innovation Conference, what can we expect to have learned since the 2017 AI Conference? What will we be discussing for the future beyond 2018? What does "automation" look like in 2025? Our visionaries assemble in this power panel to devote 90 minutes to their view "through the looking glass". Learn about:

- What types of entirely new businesses or business models do we envision
- What regulatory changes can we imagine? New laws? New taxes? Will governments seek to foster more innovation and automation or will they seek to protect workers?
- Is there a Moore's Law limit to future automation? What is the Metcalfe's Law impact?



# Main Conference (Cont.)

Tuesday  
December 5, 2017

4:40PM-5:10PM KEYNOTE: Where Do We Go From Here? The Rapidly Evolving Tech Landscape

When one considers that we are spending two days talking about something that barely existed just a few years ago, and was literally inconceivable to Eckert and Mauchly as they built ENIAC 70 years ago, the idea that we can reliably predict the next few years of this revolution seems somewhat preposterous. But there are things we do know, and there trends and technological breakthroughs that we can see in their embryonic stages that can guide us in looking at where technology goes. In this keynote, you'll hear one expert's ideas on the near-term tech landscape and a roadmap to the next generation.



5:10PM - 5:50PM KEYNOTE: Artificial Intelligence and Cognitive Computing: A Vision for the Future

Are AI and cognitive computing poised to make a major impact on businesses of all types? Consumers? Individuals? Our final keynote of the day presents thought-provoking ideas about the future of RPA, AI and cognitive, their expected impacts on corporations, citizens, laws, and the industry players who will be introducing revolutionary technologies.



Speaker TBD  
PwC

5:50PM - 6:00PM Closing Remarks

6:00pm - 7:30pm Cocktail Reception  



# Training & Workshop Day

Wednesday  
December 6, 2017

Does your team need hands-on training in automation selection/execution, creating a business case or building a world class COE? Then you can't miss out on the training day on December 6, 2017. **This is exclusively available for buyers and influencers.** Space is limited, so make sure you reserve your spot early for one of our courses:

## Training/Workshop A: Automation 101

- |                   |  |
|-------------------|--|
| 8:30AM - 9:00AM   | Registration & Networking  |
| 9:00AM - 9:15AM   | Introductions  |
| 9:15AM - 9:40AM   | Who are the producers and consumers in an organization?<br>How do these roles change over time?  |
| 9:40AM - 10:00AM  | <ul style="list-style-type: none"><li>• What are the costs of implementation and sustaining the model?</li><li>• Where can we realize that savings and how much?</li></ul> |
| 10:25AM - 10:45am | Group Presentations  |
| 10:45AM - 11:05AM | Networking Break   |
| 11:05AM - 11:30AM | Topic TBD  |
| 11:30AM - 11:50AM | Group Presentations  |
| 11:50AM - 12:00PM | Closing Remarks  |

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## Training/Workshop B: Building an AI Business Case

- |                  |   |
|------------------|---|
| 8:30AM-9:00AM    | Registration & Networking   |
| 9:00AM-9:15AM    | Introductions   |
| 9:15AM-10:00AM   | <ul style="list-style-type: none"><li>• Why a business case is essential to getting to "Yes" from both seller and buyer perspective</li><li>• Why business case needs to be joint effort between seller and the buyer</li><li>• What are quantifiable business benefits, and what are the "soft" benefits, i.e. time to market, improved -- customer satisfaction, etc.</li></ul> |
| 10:00AM-10:30AM  | Networking Break  |
| 10:30AM-11:00AM  | What are Barriers to Success in Creating a Valid Business Case?   |
| 11:00AM -11:45AM | Business Case Study and Example (Show Spreadsheet, Assumptions, Results, etc)   |
| 11:45AM -12:00PM | Closing Remarks   |

50  
Spots  
Only



# Training & Workshop Day

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December 6, 2017

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## Training/Workshop C: Building a CoE

8:30AM - 9:00AM Registration & Networking

9:00AM - 9:15AM Introductions

9:15AM - 9:40AM

- Why do we need a CoE?
- What does a CoE contain?
- Responsibilities of a CoE

9:40AM - 10:00AM Group Presentations

10:25AM - 10:45AM What's challenges do you see in standing up your CoE?

10:45AM - 11:05AM Networking Break

11:05AM - 11:30AM 3 Takeaways from the session to improve your CoE

11:30AM - 11:50AM Group Presentations

11:50AM - 12:00PM Closing Remarks

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Loeb & Loeb LLP is a multi-service law firm with more than 350 attorneys and offices throughout the United States and Asia. The firm's premier Outsourcing Practice takes a results-driven approach to the strategic outsourcing of complex information technology and business process functions. Our experience spans virtually all categories of outsourcing transactions, and we offer a full range of resources to assist in the complete transaction life cycle, from strategic planning to contract negotiation to renegotiation/exit strategies. For more information, please visit: [www.loeb.com](http://www.loeb.com)

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AssistEdge, our flagship offering in the automation space, is an award winning, proven and scalable platform that helps enterprises in end-to-end service modernization through automation thus reducing operational costs by 20%. For details, please visit: [www.edgeverve.com/assistedge](http://www.edgeverve.com/assistedge).



Sutherland is a process transformation company focused on helping Fortune 1000 companies rethink the way business gets done. Whether transforming your financial processes, applying analytics to customer care, or leveraging experience design to build a customer journey map, we are experts in reengineering process. Headquartered in Rochester, N.Y., Sutherland employs thousands of professionals spanning 19 countries around the world. To learn more, please visit us at [www.sutherlandglobal.com](http://www.sutherlandglobal.com)



WorkFusion was born in 2010 of research at MIT's Computer Science and Artificial Intelligence Lab, which proved that crowd workers sourced from public online talent markets could be used to train machine learning to detect fraud in online financial transactions. Founders Max Yankelevich and Andrew Volkov realized that this same approach could be used to perform a wide variety of enterprise knowledge work. After two years of building and refining machine learning algorithms, WorkFusion released its first platform product in 2012. This release let users automate the sourcing, training, and quality control of online workers performing core enterprise knowledge processes, delivering quality output that rivaled the accuracy of captive workforce solutions at half the cost. The high volume of patterns generated by online workers on the platform laid the foundation for WorkFusion's next major release, which brought to life the "virtuous loop." By automatically engaging human workers to train and retrain algorithms, the virtuous loop solves the problem inherent in traditional automation that causes algorithms to fail when data sources or workflows change. WorkFusion uses this virtuous loop to deliver unbreakable automation that becomes more flexible and durable with time. WorkFusion is used by leading information providers, financial, eCommerce, and retail businesses and works closely with its customers to discover and build new tools to enhance the power of the platform. [www.workfusion.com](http://www.workfusion.com)

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At PwC, our purpose is to build trust in society and solve important problems. PwC is a network of firms in 157 countries with more than 223,000 people who are committed to delivering quality in assurance, advisory and tax services. Whether we are designing unique customer experiences that can help regain a company's competitive edge or deploying new digital assets to increase efficiencies in the supply chain, we bring together elements of your business to drive results across your whole organization. We do this by working at the intersection of Business, eXperience, and Technology (BXT), which combines the best of PwC in a way that's faster, more agile, and more accountable for our clients, from ideas to results. Visit [pwc.com/digital](http://pwc.com/digital) to learn more.



Kofax is a leading provider of software to simplify and transform the First Mile™ of business. Success in the First Mile can dramatically improve the customer experience, greatly reduce operating costs and increase competitiveness, growth and profitability. Kofax software and solutions provide a rapid return on investment to more than 25,000 customers in financial services, insurance, government, healthcare, supply chain, business process outsourcing and other markets. Kofax delivers these through its direct sales and service organization, and a global network of more than 1,400 authorized partners in more than 70 countries throughout the Americas, EMEA and Asia Pacific. For more information, please visit: [www.kofax.com](http://www.kofax.com).



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# LONDON

December 12 -13, 2017

*(See pricing on page 29)*

REGISTER NOW

# Expert Speaker Line-Up



Murtaza Lukmani  
Attribution Product Lead  
**Google**



Sebastian Zeiss  
VP Automation &  
Department Development  
**Deutsche Telekom  
Technical Services**



Einar Michaelsen  
Process Analyst  
& RPA Specialist Projects  
& Support - OPS  
**Santander Consumer Bank**



Julen Mohanty  
Vice President  
**J.P. Morgan Chase**



Barry Matthews  
Head of UK,  
Ireland and Netherlands  
**ISG**



Frank Casale  
Founder  
**Institute for Robotic  
Process Automation &  
Artificial Intelligence  
(IRPA)**



Tomasz Mituta  
**Former and Designer of  
RPA for Shared Service  
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David Poole  
Co-founder and CEO  
**Symphony**

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Attribution Product Lead  
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What can we expect from the automation and AI vendor community in the next year? The next three years? Learn about:

- The vendor landscape of 2017
- Summary of the analysts' opinions
- What we can expect in the future



Speaker TBD  
**Edgeverve**

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# Main Conference (Cont.)

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December 13, 2017

11:20AM - 12:20PM    **CASE STUDY: Beyond Labor Cost Reduction - How One Company Drove Business Advantage**

While cost savings are almost always at the top of anyone's list of reasons to implement RPA and AI, the justifications don't start and end there. It's obvious that ROI, IRR, and NPV of any proposed deployment are critical items to address and prove, but the benefits of automation and AI go well beyond the direct dollars and cents analysis. Hear how this organization identified value far beyond labor cost reduction and uses automation to drive top-level revenue and competitive advantage.

11:20AM - 12:20PM    **CASE STUDY: Navigating Organizational Challenges - The Importance of Stakeholder Buy-In**

Remember when IT drove all decision making and held all authority over the tech investments and implementations in companies? Whether they were called IT or MIS or data processing, the computer guys were the only organization making the technology decisions. Those days are gone, as cloud, IoT, RPA, AI, BPO, BYOD and XaaS have put technology to work across all parts of a business and technology choice in the hands of finance executives, marketing and sales, and operations. Deploying automation across the enterprise requires coordination, organizational transparency, and stakeholder buy-in. In this case study, you'll learn how one company embraced multi-organizational collaboration and built a culture of coordination that yields impressive business benefits through an enterprise-wide commitment to success in their implementation of automation.

12:20PM - 1:20PM    **Networking Lunch**



1:20PM - 2:00PM    **Breakout Sessions One**

## Track A

### What's next after RPA - Driving Business Transformation with AI, Robotics and Cognitive Computing

The panel takes on questions related to the business side of RPA and AI in this lively session focusing on AI's impacts on enterprise transformation. This track will delve into:

- What can we expect to see over the next few years as robotics, AI, and cognitive computing sweep over entire industries?
- The chicken-and-egg scenario: Who transforms first? The CIO or the entire organization?
- How will businesses account for the competitive positioning and advantages they derive from digital transformation? What are the assets? What are the liabilities?



Julen Mohanty  
Vice President  
**J.P. Morgan Chase**



Weston Jones  
Global Robotics and Cognitive Automation Leader  
**Ernest & Young**



# Main Conference (Cont.)

Wednesday  
December 13, 2017

## Track B Robots Took Our Jobs - Automation's Impact on the Workforce

In this panel discussion, the participants will discuss automation's impact on the workforce. Learn about:

- What does history teach us about job loss, job creation, and job evolution as technologies are introduced and productivity improves?
- What facts do we know today that help us to anticipate the future effects on the workforce?
- What don't we know? How can it hurt us? How can it help us? The panel participants look over the horizon



Sam Gross  
Former CTO  
**CompuCom, Unisys and CSC**

2:00PM - 2:10PM

Time to switch rooms!

2:10PM-2:50PM

Breakout Sessions Two

## Track A Point-Counterpoint Panel: Opinions on Bill Gates's Proposal For a Robot Tax

Whether the idea ever sees the light of day in any legislature or not, the concept and all of its potential ripple effects deserves debate. In this point-counterpoint panel, the participants will consider all angles on Bill Gates's assertion in a February 2017 interview that "Certainly there will be taxes that relate to automation. Right now, the human worker who does, say, \$50,000 worth of work in a factory, that income is taxed [...] If a robot comes in to do the same thing, you'd think that we'd tax the robot at a similar level." This track will explore:

- Point: This idea is lunacy.
- Counterpoint: This idea is at least the beginning of a good idea.
- Discussion: What makes sense and why? The effects of productivity improvements on GDP and tax revenues. How would taxation be a disincentive for more innovation? Why would the guy who first envisioned a computer on every desk advocate for slowing down automation? Is there a dark undercurrent of "New automation and AI companies hurt the value of my Microsoft stock so I'm going to throw a red herring into the mix"?



Einar Michaelsen  
Process Analyst & RPA Specialist Projects  
& Support - OPS  
**Santander Consumer Bank**

## Track B Building a Comprehensive Business Case for Automation and AI

In this session, the panelists will offer their own experiences and lessons on how to create a comprehensive business case for future automation, AI, and cognitive computing investments.

They'll identify where to look for both hard (e.g. labor cost reduction, productivity improvements) and soft (e.g. reputation, goodwill, related cost avoidance) returns and where to find hidden costs. Join this track to learn:

- Where are the hidden costs of automation investment?
- Where are all of the tangible and intangible benefits? What are the returns that often get overlooked?
- Presenting the justification and expected outcomes in a way that a board of directors understands



Tomasz Mituta  
Former and Designer of RPA for  
Shared Service Centers

# Main Conference (Cont.)

Wednesday,  
December 13, 2017

2:50PM-3:10PM

Networking Break



3:10PM - 4:40PM

2018 and Beyond: The Automation Visionaries' Panel

When we return for the 2018 Automation Innovation Conference, what can we expect to have learned since the 2017 AI Conference? What will we be discussing for the future beyond 2018? What does "automation" look like in 2025? Our visionaries assemble in this power panel to devote 90 minutes to their view "through the looking glass". Learn about:

- What types of entirely new businesses or business models do we envision
- What regulatory changes can we imagine? New laws? New taxes? Will governments seek to foster more innovation and automation or will they seek to protect workers?
- Is there a Moore's Law limit to future automation? What is the Metcalfe's Law impact?

4:40PM-5:10PM

KEYNOTE: Where Do We Go From Here? The Rapidly Evolving Tech Landscape

When one considers that we are spending two days talking about something that barely existed just a few years ago, and was literally inconceivable to Eckert and Mauchly as they built ENIAC 70 years ago, the idea that we can reliably predict the next few years of this revolution seems somewhat preposterous. But there are things we do know, and there trends and technological breakthroughs that we can see in their embryonic stages that can guide us in looking at where technology goes. In this keynote, you'll hear one expert's ideas on the near-term tech landscape and a roadmap to the next generation.

5:10PM - 5:50PM

KEYNOTE: Artificial Intelligence and Cognitive Computing: A Vision for the Future

Are AI and cognitive computing poised to make a major impact on businesses of all types? Consumers? Individuals? Our final keynote of the day presents thought-provoking ideas about the future of RPA, AI and cognitive, their expected impacts on corporations, citizens, laws, and the industry players who will be introducing revolutionary technologies.



Sebastian Zeiss

VP Automation & Department Development  
Deutsche Telekom Technical Services

5:50PM - 6:00PM

Closing Remarks

6:00pm - 7:30pm

Cocktail Reception



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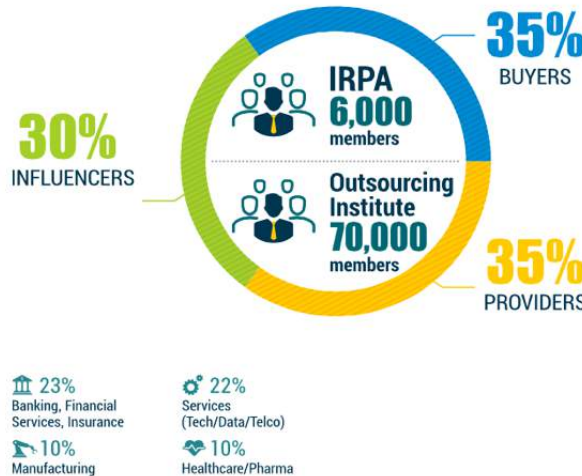
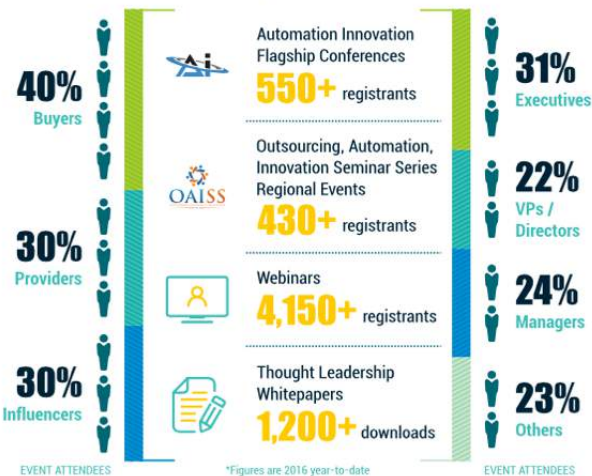


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