

# Robotics Process Automation

*It's closer than you think  
But further than you thought*

**Dan McCue & Sean Tinney**

WHAT ARE TWO OF THE MOST OVER-USED AND ABUSED WORDS IN OUR BUSINESS?

INNOVATION

Every incremental change

TRANSFORMATION

Every minor improvement

# To be successful we need to be **DISRUPTIVE**

**RPA  
IS  
DISRUPTIVE**

CLIENT ORGANIZATIONS

BUSINESS PROCESS  
SERVICE PROVIDERS

New Operational  
Architecture

New Change Management  
Model

New Capabilities & Skill-sets

FTE to Outcome based

Wage Arbitrage is no longer  
a barrier

Higher savings for Clients &  
higher margins

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DISRUPTION



# The Disruptive Disconnect



Modern house Designer?!



Is this for *that*??!



*This* is **That**

# The 3 V's of RPA



VERACITY

Totally predictable and repeatable accuracy



VELOCITY

Exponentially enhanced throughput & productivity



VISIBILITY

Increased data touch-points & real-time reporting

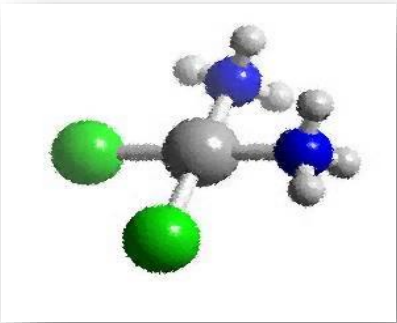
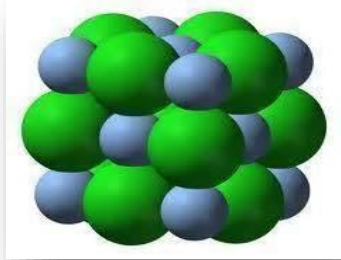
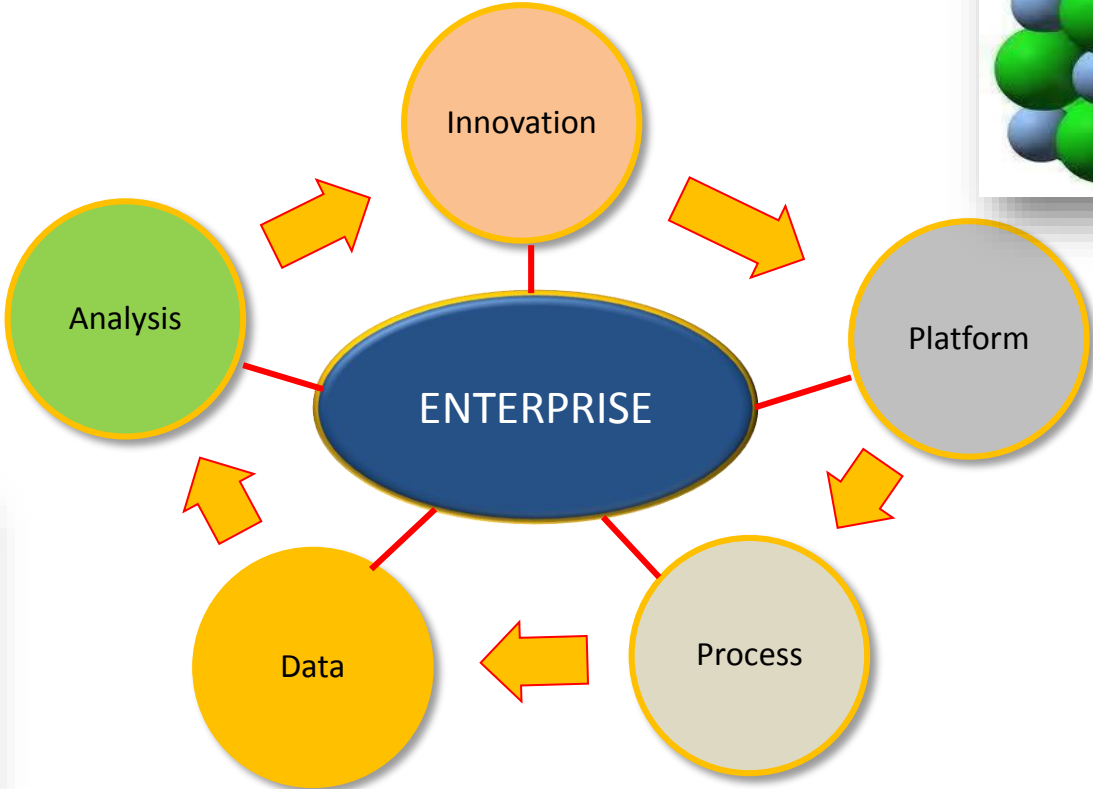
# RPA Videos

Veracity and Travel

Velocity and Technology

Visibility and Healthcare

# Elements of the Disruption Compound





# RPA Reality – Top 3 Take-outs

**1**

**The traditional view of change management needs to change!**

**2**

**Even the best conventional process documentation and SOP's are not good enough!**

**3**

**RPA is catalyzing component. The total solution configuration requires a dedicated robotics and transformation team to truly impact your delivery organization and the client's retained organization**

THANK YOU